

*Welcome at EHRHARDT + PARTNER SOLUTIONS. Since 1987, we belong to the internationally leading software providers for warehouse logistics. Our customers from all over the world appreciate our funded consulting, the professional and punctual project management as well as the reliable support. With well-elaborated and innovative warehouse management software, we offer individual total solutions for the most different industries. In order to stay on the road to success, we count on motivated people like you.*

## **SHOW YOUR MOTIVATION AS A BUSINESS DEVELOPMENT EXECUTIVE**



**EHRHARDT + PARTNER  
SOLUTIONS**

### **THE TASK – YOU...**

- identify and address new customers selectively and independently in the area of warehouse logistics
- ascertain all customer requirements and do the specification for quotations and presentations
- organise the prompt development of customer software solutions by our experts in warehouse logistics
- arrange professional presentations of quotations including customer consultancy
- supervise quotations up to signing of a contract
- are supporting the customer until the transfer of the project to the team in charge

### **THE REQUIREMENTS – YOU...**

- have a minimum of 5 years experience in handling enterprises and big customers, ideally in warehouse logistics
- are proficient in project management and sales in the Arab markets
- have the ability to communicate well with all levels of people
- preferably have logistics background and technical skills
- are a team player and possess cross-cultural competence
- Ideally have time management skills and are working result oriented even under pressure
- are skilled in modern presentations
- should be prepared to travel within the GCC and have a UAE driving license
- have a good knowledge of English; knowledge of German and/or Arabic would be advantageous

*If you are interested and looking for a great challenge, please send us your detailed resume to our e-mail address: [jobs@ehrhardt-partner.ae](mailto:jobs@ehrhardt-partner.ae) or to our postal address.*

*Right package is not denied to right candidate.*

**[www.ehrhardt-partner.ae](http://www.ehrhardt-partner.ae)**

**EPS – Ehrhardt + Partner  
Solutions DWC-LLC**

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